

THE PROCESS

BUYER

1. Notice of New Listing on FP Transitions

Transitions Flash!
Notification Service

2. Review Practice for Sale

3. Submit Inquiry via FP Transitions

4. Sign and Submit Confidentiality Agreement upon Seller Request

5. Wait For Seller to Make Contact

6. Conduct Initial Meeting/Discussion(s)

7. Contact FP Transitions for Letter of Intent and Instructions

8. Submit LOI to FP Transitions for Seller Approval

9. Upon Approval of LOI, Receive Instructions for Escrow Deposit



10. Wire Earnest Money to Escrow Account



11. Begin Due Diligence with Seller



11. Begin Review of Contract Package/Deal Structuring



12. Complete Contracts with Transitions Expert



13. Review Documents with Attorney/CPA



14. Sign Documents



14. Wire Down Payment to Escrow



15. Close the Deal



16. Begin Post Closing Client Transfer