

THE PROCESS

SELLER

1. Create New Listing on FP Transitions

2. Speak with a Transitions Expert

3. Transitions Expert Sends Out Notification

Transitions Flash!
Notification Service

4. Review Inquiries From Interested Buyers

5. Request Confidentiality Agreement

6. Conduct Initial Meeting/Discussion(s)

7. Wait for Letter of Intent From Buyer(s)

8. Accept/Reject Letter of Intent

9. Earnest Money Deposited in Escrow



10. Begin Due Diligence w/Buyer



11. Begin Review of Contract Package/Deal Structuring



12. Review Filled-Out Contracts from Buyer



13. Review Documents with Attorney/CPA



14. Sign Documents, Submit to Escrow



15. Close the Deal



16. Begin Post Closing Client Transfer